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# New and Expanding Report

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April 2, 2018

## Summary Information from 10/1/2017 to 3/31/2018

<b>60</b> Total Companies	<b>4,259</b> Total Jobs	<b>\$38,300,000</b> Total Investment	<b>14</b> New Companies	<b>46</b> Expanding Companies
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### Humacyte

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Biotechnology/Pharmaceuticals	Expanding	25	\$0	10/02/2017

#### **Notes**

Research Triangle Park-based Humacyte has landed \$17.5 million more from the California Institute for Regenerative Medicine (CIRM) and the U.S. Department of Defense (DOD). While Humacyte currently employs around 100 people, it plans to add about 25 – largely in terms of bioprocessing expertise – over the next year or two, notes Cox.

### Smartlink Health Solutions

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Software/Information Technology	Expanding	90	\$0	10/02/2017

#### **Notes**

Cary's Smartlink Health Solutions – which focuses on providing value-based care solutions – is staying in growth mode as it's raised \$20 million since 2014, according to CEO Siu Tong. The company remains on track to add 90 or more jobs by the end of next year, he says. At the beginning of summer, Smartlink formally changed its name from Smartlink Mobile Solutions to Smartlink Health Solutions. While the mobile platform is still an important part of Smartlink's business, the new name reflects the company's broader value proposition, says vice president Ginny Mahaney. The company's headquarters in Cary houses research and development as well as corporate functions, finance, human resources, sales and marketing, according to Mahaney.

## CIMTEC Automation

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Advanced Transportation/Electric Vehicles	New	0	\$0	10/04/2017

### **Notes**

CIMTEC Automation, LLC experts in high performance industrial technology and automation, announced today the opening of its new Raleigh, NC office. Headquartered in Charlotte, NC, CIMTEC's expansion into the Piedmont/Triad area supports the company's accelerated growth plans. The new location will enlarge the company's footprint in the Mid-Atlantic region and support the growing customer base in this area. Raleigh is the company's fifth office, adding to the Charlotte, NC, Greenville, NC, Charleston, SC, and Richmond, VA locations. We have recently added new members to our Sales Engineering team to support the increased requests for our services and products in vision, sensing, controls and robotic systems.

## Hoganas

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Biotechnology/Pharmaceuticals , Smart Grid	New	100	\$0	10/04/2017

### **Notes**

Swedish research and manufacturing company Höganas – which has 65 offices and 1,800 employees globally – has opened its new office and laboratory in Cary, where it expects to add 100 new employees over the next two years. While about 15 of the company's employees will be relocating to its new space at 3000 Weston Parkway from an existing U.S. base in Johnstown, Pennsylvania, the 100 new employees it expects to add in the coming years are necessary in terms of growing business from its new hub. Eight new employees have already been added locally.

## Issuer Direct

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	Expanding	11	\$0	10/06/2017

### **Notes**

Morrisville-based communications and compliance firm Issuer Direct Corporation (NYSE: ISDR) is acquiring a 56-year-old Salt Lake City company, a move that instantly expands its customer base by more than 300 clients. While five of its six employees are being retained in Salt Lake City, Issuer Direct CEO Brian Balbirnie says further buildout of the unit will happen in the Triangle. But even without the buy, Issuer Direct is growing. Without Interwest, the team was already up to 64 employees. Balbirnie says there are 11 open positions, and he's soliciting those displaced in recent layoff rounds, such as at Citrix, to apply.

## Xellia Pharmaceuticals

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Biotechnology/Pharmaceuticals	Expanding	10	\$0	10/11/2017

### **Notes**

Xellia Pharmaceuticals – based in Copenhagen, Denmark – is growing abroad and in Raleigh, where the company houses its North American headquarters, according to president and CEO Carl-Åke Carlsson. Currently, Xellia employs about 125 people in Raleigh – positions that range from corporate functions to manufacturing, quality assurance, commercial operations, engineering and technical support. The company anticipates growing its headcount both in Raleigh and companywide in the coming months, to about 135 and 1,600, respectively, says Carlsson. In Raleigh that growth will be aimed at “driving more volume out of the plant” and transferring a number of the company’s products to the facility.

## MaxPoint Interactive

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Advertising	Expanding	12	\$0	10/11/2017

### **Notes**

Valassis Digital, the San Francisco-based media delivery firm that bought Morrisville-based MaxPoint Interactive, is pledging to keep growing its new subsidiary in North Carolina. The deal closed Tuesday, taking MaxPoint – a publicly traded company for the last two years – private. As of Tuesday, MaxPoint had more than a dozen open positions for Morrisville on its website.

## PlantResponse

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Biotechnology/Pharmaceuticals	Expanding	20	\$0	10/13/2017

### **Notes**

Spain-based biotechnology company PlantResponse – which was founded in 2008 as a spinout of the Technical University of Madrid – has landed locally. The company – focused in crop management – has selected the Triangle to serve as its new North American headquarters as it plots a commercial push in the U.S. market, according to CEO Tom Snipes. The company is currently housed at the North Carolina Biotechnology Center’s Landing Pad, but is already in the process of securing a larger and more permanent space by the first quarter of next year, he says.

## Fahrenheit Group

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Financial Services, Software/Information Technology	New	60	\$0	10/31/2017

### **Notes**

A Richmond-based firm with a new office in the Triangle hopes to fill the need with its 60 experts in fields as varied as marketing, sales, strategic planning, venture capital, private equity, finance, HR and executive recruiting. Called The Fahrenheit Group, the firm provides both seed and growth stage startups with fractional services like a CFO one day a week, or an operations consultant to put internal systems and infrastructure in place to support rapid growth. So far, they're pleased with the decision. The customer count is more than a dozen and six people now work out of an RTP office.

## Lighthouse Networks

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Financial Services, Software/Information Technology	Expanding	50	\$0	10/31/2017

### **Notes**

Allentown, Pennsylvania-based financial technology firm Lighthouse Networks is expanding in the Triangle, with plans to add more than 50 jobs as it relocates its local office to Morrisville's Perimeter Park. The company is moving from Aviation Parkway to 2600 Perimeter Park Drive, the Perimeter's Edge building. Its first local office, on Davis Drive, had just 13 employees. A year ago, it was 50 at Aviation Parkway. Today, it's 85. And the plan is to expand to 140-150 employees, driven both by acquisitions and new hires. "We'll pack them in here until we move," he notes, adding that much of the growth at the new space (at 25,700 square feet) will be driven by support operations.

## Rho, Inc.

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Biotechnology/Pharmaceuticals	Expanding	40	\$0	10/31/2017

### **Notes**

Chapel Hill-based contract research organization Rho – which is planning to add more than 40 employees over the next few months – is moving to a new, larger headquarters in Research Triangle Park at the corner TW Alexander Drive and Highway 54. Rho said Tuesday that the new headquarters will be 159,000 square feet – 50 percent larger than its existing space, allowing for the company's continued growth. Construction of its new headquarters is slated to start before the end of this year, with its move expected to begin in early 2019, according to the company.

## Chiesi USA

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Advanced Manufacturing, Biotechnology/Pharmaceuticals	Expanding	0	\$0	11/03/2017

### **Notes**

Chiesi USA's moving to a new HQ in Cary. Roughly 55,000 square feet on two floors in the new 150,000-square-foot building. Not only will Chiesi USA's new space accomplish the feat of routing all of its Cary-based employees back under one roof, it will also "provide room for future growth," says Franklin, adding that the company has "aggressive growth plans for our business ..."

## Simplilearn

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	New	50	\$0	11/06/2017

### **Notes**

Indian education technology Simplilearn has picked Raleigh for its newest U.S. office, a move that means Triangle jobs, according to its top executive. Krishna Kumar, founder and CEO, says the firm picked the Triangle over competing locations in Austin, Texas, and Salt Lake City. Initially, the office will have a staff of 15. Kumar says the firm hopes to grow that to 50 in the next few years – which is one of the reasons the company picked the region for its new office. Kumar says it came down to talent availability, augmented by local universities.

## FilterEasy

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Start-Up	Expanding	12	\$0	11/08/2017

### **Notes**

Four months after closing on nearly \$7 million in new financing, Thad Tarkington and Kevin Barry, the duo behind on-demand air conditioner filter startup FilterEasy, are in new downtown Raleigh digs – with plans to grow. The company, at about 70 employees – about 20 more than it had in July – has about a dozen job openings. And its new headquarters, which is about 11,000 square feet at the Capital Bank Building on Fayetteville Street, is helping it compete for talent against other brands, CEO Tarkington says.

## CyrusOne

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	New	0	\$0	11/15/2017

### **Notes**

CyrusOne (NASDAQ: CONE), a premier global data center REIT, has been selected by NetActuate, Inc, a leading provider of global edge infrastructure and cloud connectivity, to host NetActuate's data center services hub. NetActuate will connect the company's global edge platform that extends to 67 data centers worldwide, as well as host their disaster recovery services for other markets from their data center footprint within the CyrusOne Raleigh-Durham Data Center.

## Sassool Mediterranean Cafe

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Retail, Cafe	Expanding	2	\$0	11/21/2017

### **Notes**

Sassool Mediterranean Cafe has expanded its Cary restaurant to include a grocery and retail section. The expansion adds 2,000 square feet to its footprint at the Shoppes of Kildaire and takes the place of the former Neighborhood Bottle Shop space. He says he'll most likely add about two new people to service the expansion and will also pull from the expertise of his other employees. Sassool employs about 90 people in the two locations.

## CTI Towers

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	New	25	\$0	11/29/2017

### **Notes**

CTI Towers, which has been based in Boston since its inception in 2011, is moving its headquarters to the Triangle. With just a handful of the 15 employees moving to Cary (all were offered positions, he says), CTI will be building a team from the ground up, with plans to initially hire 25. Its new Cary headquarters will be in Highwoods-owned CentreGreen Way, and the plan is to open in February.

## Varonis

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Software/Information Technology	Expanding	300	\$0	11/29/2017

### **Notes**

A new 100,000-square-foot building is going up at Morrisville's Perimeter Park, and the landlords already have a tenant lined up. Cybersecurity company Varonis will occupy slightly more than half of the new class-A office building, according to Jeff Sheehan, partner with Trinity Capital Advisors. With the new space, Varonis will be able to house up to 300 employees. The new building will be located on 8.12 acres at 2200 Perimeter Park Drive, which has a tax value of \$1.14 million, according to Wake County real estate records.

## Hittech Machining and Assembly, Inc

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Advanced Manufacturing	New	45	\$3,000,000	12/01/2017

### **Notes**

Apex, NC – Hittech Group, a system supplier with headquarters in The Netherlands, has announced its entry into the US market with a presence in Apex, North Carolina. Hittech develops and produces machines and systems for medical applications, the semiconductor industry, and similar markets. . Hittech Machining and Assembly, Inc. will focus on milling and turning complex parts and the assembly of modules. According to Apex economic development officials, the company has indicated it would have an initial investment of \$2.2 - \$3 million in year one. Following their initial start-up, Hittech plans to hire upwards of 45 people locally.

## Seqirus

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Advanced Manufacturing, Biotechnology/Pharmaceuticals	Expanding	0	\$9,000,000	12/06/2017

### **Notes**

Two years after its parent company, CSL, acquired Novartis' global influenza vaccine business for \$275 million, Seqirus continues to ramp up production at its Holly Springs site. And now the company is preparing for a \$9 million facility expansion. Two years after its parent company, CSL, acquired Novartis' global influenza vaccine business for \$275 million, Seqirus continues to ramp up production at its Holly Springs site. And now the company is preparing for a \$9 million facility expansion. he expansion is for a new, 15,000-square-foot warehouse to support the company's growth in manufacturing activity, says Seqirus VP of Operations and Holly Springs Site Head Dr. John Anderson. Seqirus will hold a groundbreaking for the new warehouse Thursday, with expected completion in just under a year, he says.



## Motif Medical

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Advanced Medical Technologies, Other: Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers	New	0	\$0	12/12/2017

### **Notes**

Motif Medical, a medical equipment provider committed to offering the highest quality products to support the health of the entire family, today announced the inception of a new product line focused on the needs of CPAP users. In addition to its array of product line developments, Motif Medical is pleased to announce the company's headquarters have moved to 1053 East Whitaker Road, Suite 115 in Raleigh, North Carolina. The move will enable Motif to better collaborate with the local business community, and access a talent pool equipped to support the company's rapid growth.

## Conduent Business Services

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Software/Information Technology, Other: Call Center	Expanding	200	\$2,700,000	12/18/2017

### **Notes**

Conduent Incorporated plans to open an innovation hub in Morrisville that will create 200 jobs and yield a \$2.7 million investment from the New Jersey-based company. Gov. Roy Cooper's Office announced Monday that the jobs will range from research scientists, software developers, finance and legal positions. Salaries are expected to average \$100,000. The hub will focus on data modeling and machine learning, artificial intelligence, and sensor technologies. CEO - Ashok Vemuri

## SolarWinds

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Software/Information Technology	Expanding	0	\$0	12/20/2017

### **Notes**

An IT management firm has committed to expanding its Triangle hub by signing a 41,175-square-foot lease near Research Triangle Park. SolarWinds, a company that provides IT management software, will be moving to the new Class A space at the Forty540 building in Morrisville some time in mid-2018, says Greg Lissy, SolarWinds vice president of Product Management. The company currently has 125 employees in its Durham office, on Emperor Boulevard, but will be leaving that space, which totals 23,000 square feet.

## VF Corporation

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Advanced Manufacturing	New	0	\$0	01/16/2018

### **Notes**

VF Corporation, a long-time partner with the N.C. State School of Textiles, is expanding its relationship with the university and also will open an office at NCSU's Centennial Campus. VF will set up what it's calling a collaboration space on the Centennial Campus, N.C. State's research campus in Raleigh. The company is expected to occupy a 4,000-square foot space in the Venture Place Building by April, according to an N.C. State spokeswoman.

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## Bandwidth

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	Expanding	40	\$1,200,000	01/18/2018

### **Notes**

Just more than two months after its public debut on the Nasdaq, Raleigh-based Bandwidth is planning to expand. In a disclosure filed with the Securities and Exchange Commission late Wednesday, Bandwidth notified its shareholders that it's signing a 7-year lease with Keystone-Centennial II, LLC, for 40,000 square feet of additional space at N.C. State University's Centennial Campus, which houses its current headquarters. Bandwidth lists 40 open positions in Raleigh on its website, including jobs in software engineering, marketing and sales.

## LearnPlatform

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	Expanding	0	\$3,200,000	01/29/2018

### **Notes**

LearnPlatform continues to progress up the learning curve of success. The edtech startup plans on further expansion and more hiring after closing on \$3.2 million in an oversubscribed round. "We will be expanding our team and our technology to accelerate produce enhancements and professional learning services for US K-12 school districts, universities and state agencies," CEO and co-founder Karl Rectanus tells WRAL TechWire.

## Polyzen

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Advanced Medical Technologies	Expanding	20	\$5,500,000	01/31/2018

### **Notes**

Polyzen, Inc., a developer and manufacturer of customized polymer-based materials, films, components, and assemblies that serve entrepreneurial start-ups to large medical device OEM's, has completed its recent facility expansion from 32,000 sq. ft. to 75,000 sq. ft. Polyzen will use the expanded facility for additional manufacturing, warehouse and office spaces. The \$5.5 million expansion includes the addition of new equipment and staff. With their current employee base of 115, they plan to add an additional 10-20 new positions in 2018.

## Apex Tool Group, LLC (Formerly Cooper Tools)

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Manufacturing	Expanding	30	\$0	01/31/2018

### **Notes**

Apex Tool Group, a manufacturer of professional hand and power tools with approximately 425 employees locally, announced it will add approximately 30 full-time salaried positions at its Apex, North Carolina based facility in 2018. These roles are in Research & Development, Customer Service, and Corporate functions. They have begun interior renovations to the facility to accommodate the new employees, which should be completed in early 2018.

## SAS Institute

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	Expanding	175	\$0	01/31/2018

### **Notes**

SAS is also trying to take advantage of the growing market for artificial intelligence, through a new center of excellence. To be led by Radhika Kulkarni, the center isn't a physical space – more a global team organized within SAS' greater R&D segment to help customers implement AI technology, says Schabenberger. Guard says companywide, there are 475 open positions at SAS. In Cary, it's 175. Focus areas include fraud and risk analytics.

## Shipt

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	Expanding	400	\$0	02/06/2018

### **Notes**

Target partners with Shipt to deliver home goods, food to Triangle residents. Coop noted that the partnership with Target arose after Target acquired Shipt in December for \$550 million. Shipt is available in about 30 million households in more than 70 markets and plans to continue expanding nationwide, beginning with the Southeast. Shipt will hire more than 4,000 shoppers throughout the Southeast as part of the expansion, including about 400 in the Raleigh-Durham area. In the Triangle, Shipt currently delivers for Harris Teeter, Lidl and the Triangle Wine Co.

## Captive-Aire Systems

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other	Expanding	120	\$0	02/10/2018

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 120 new jobs over the next 12 months.

## The Greer Group

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Employment Services	Expanding	200	\$0	02/10/2018

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## TrialCard

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Healthcare	Expanding	250	\$0	02/10/2018

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## The Select Group

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Staffing Firm	Expanding	120	\$0	02/10/2018

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## TigerSwan, Inc.

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Defense Technologies	Expanding	100	\$0	02/10/2018

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## Prometheus Group

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	Expanding	50	\$0	02/10/2018

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## ATI Industrial Automation

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Advanced Manufacturing	Expanding	50	\$0	02/10/2018

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## Bulk TV & Internet

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Electronics	Expanding	20	\$0	02/10/2018

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## Netsertive

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	Expanding	50	\$0	02/10/2018

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## Sepi Engineering & Construction Inc.

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other	Expanding	30	\$0	02/10/2018

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding new jobs over the next 12 months.

## Mutual Distributing Company

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other	Expanding	20	\$0	02/10/2018

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 20 new jobs over the next 12 months.

## Captrust

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Financial Services	Expanding	50	\$0	02/10/2018

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 50 new jobs over the next 12 months.

## Kimley-Horn & Associates

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Engineering	Expanding	600	\$0	02/10/2018

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 600 new jobs over the next 12 months.

## Carolina Partners in Mental HealthCare

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Healthcare	Expanding	45	\$0	02/12/2018

### **Notes**

Durham-based Carolina Partners in Mental HealthCare has opened its 36th location – it's largest to-date at about 23,000 square feet – in Raleigh and is looking to fill out its statewide footprint in 2018, according to founder and CEO Stan Monroe. Carolina Partners currently employs about 120 clinicians and 80 administrators, according to Monroe. It's looking to add an additional 45 clinicians over the next year or so.



## NetActuate

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Software/Information Technology	Expanding	0	\$0	02/12/2018

### **Notes**

NetActuate, Inc expands Raleigh presence with new Brier Creek Office. Located next to Raleigh-Durham International Airport, and central to both Raleigh and Durham, the space provides significant room for growth as NetActuate continues to invest in its Raleigh presence. “I’m thrilled to continue to expand in my hometown of Raleigh, North Carolina,” Mark Price, President, NetActuate, Inc., said. “With access to top tech talent, and two Raleigh-based data center facilities as our primary hub, Raleigh-Durham is an integral part of our strategy.”

## CloudJumper

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Software/Information Technology	Expanding	60	\$0	02/19/2018

### **Notes**

Two years after relocating its headquarters from Chicago to Garner, an under-the-radar cloud technology firm is doing deals and plotting hires. CloudJumper, a Workspace-as-a-Service platform provider, has acquired IndependenceIT – a firm whose technology automates the deployment of applications, data and workspaces in the cloud. CloudJumper CEO J.D. Helms says it means more growth for the company in the Triangle. “When we started out, we had just a few folks here,” he says. “We expect to be closer to 60 people before the next year is over.”

## Pentair

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Smart Grid	Expanding	50	\$11,300,000	02/20/2018

### **Notes**

A global water treatment company has agreed to pump millions of dollars into a new office and laboratory building in Apex, an investment that could result in more than 50 new jobs. Pentair broke ground last week on the development of a 50,000-square-foot research and development site on Pinnacle Center Drive. All told, the project is expected to represent an \$11.3 million investment in the town. The new innovation center, as the company is calling it, will have lab space for research and development of the company’s water treatment products for swimming pools and other water filtration systems. Construction is expected to wrap up by the end of the summer. The developer is Keystone Corporation, of Raleigh. Minnesota-based Pentair is a global company with more than \$4.9 billion in revenue in 2017. It has a manufacturing center in Sanford and a regional headquarters in Cary.

## Valeant Pharmaceuticals

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Advanced Manufacturing, Biotechnology/Pharmaceuticals	Expanding	15	\$0	02/21/2018

### **Notes**

Valeant is growing its Raleigh team. Ortho Dermatologics – the recently rebranded dermatology division of Valeant Pharmaceuticals (NYSE: VRX) – is eyeing a total of five product launches this year amid growing its Raleigh team. While there were just a handful of employees based in the old Salix space as of last summer, that number has since grown to 15 employees and will continue to increase. The sales force has also grown to 215 field-based representatives, while there are dermatology-focused employees based in Bridgewater as well.

## Opendoor

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Software/Information Technology	New	15	\$0	02/23/2018

### **Notes**

Opendoor officially launched in the Triangle earlier this week, though their team has been working to establish a presence for about 90 days. Operating out of the Nest Raleigh coworking space, general manager Jon Enberg and his five-person team have plans to expand operations dramatically in 2018, expecting to hire an additional 10–15 people on staff. Led by a Duke graduate and US Navy veteran and backed by more than \$320 million in venture capital, Opendoor is now doing business in the Triangle.

## Cloud Bees

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Software/Information Technology	Expanding	22	\$2,400,000	02/23/2018

### **Notes**

Silicon Valley tech firm grows at Raleigh's Centennial Campus. Less than two years after moving its East Coast hub to Raleigh's Centennial Campus, Silicon Valley startup Cloud Bees is raising cash and doing deals. Its Raleigh-based chief finance officer, Matt Parson, says in an interview the firm's latest fundraise of \$2.4 million in equity is part of the planned acquisition of Boston-based Codeship. With Codeship, Cloud Bees gets a Software-as-a-Service option, expanding its products to a whole new set of customers. And, as the product suite expands, so does the headcount. Two years ago, the local operation was just over 20 employees. Today, it's 42.

## HIPRA

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Advanced Manufacturing, Biotechnology/Pharmaceuticals	New	10	\$0	02/26/2018

### **Notes**

A Spain-based veterinary pharmaceutical company is the latest life sciences company outside the U.S. to select the Triangle for a major hub. Hipra will plant its U.S. headquarters in Raleigh once a 4,000-square-foot space at the Biomedical Partnership Center on N.C. State University's Centennial Campus is retrofitted for laboratory operations by May. In fact, Hipra is already collaborating with the College of Veterinary Medicine at N.C. State, making its new Centennial Campus location even more convenient. In 2018, the company expects to employ about 10 people in Raleigh – a mix of relocated employees and new hires.

## Waltonwood Lake Boone

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Healthcare	New	100	\$0	02/27/2018

### **Notes**

Raleigh senior living community readies to open, hire 100. Raleigh senior living community Waltonwood Lake Boone is readying to open and hire 100 employees. The community is slated to open its independent living apartments in May, with assisted living and memory care apartments to follow later this summer, according to Allison O'Shea, who was hired as Waltonwood Lake Boone's executive director in September. "We have already preleased 25 apartments," she says.

## RapidScale

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology	Expanding	0	\$0	02/28/2018

### **Notes**

A California cloud services firm is growing with what it's calling a "dual headquarters" in Raleigh. With 5,000 square feet on the sixth floor of Highwoods Properties' Charter Square building in downtown Raleigh, RapidScale's new East Coast hub will support 53 percent of RapidScale's overall client base, according to the firm. At RapidScale, the growth is just beginning, he says. "We have a lot of growth planned," he says. "I don't think we could achieve all this without the talent pool and the office here." In addition to an East Coast call center, the firm has representatives from engineering, sales and accounting in Raleigh. And the team complements what's happening out West, he says.

## Slingshot Coffee

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Coffee Producer	Expanding	0	\$0	03/01/2018

### **Notes**

Raleigh's Slingshot Coffee is expanding. On the heels of a new distribution agreement with Florida-based grocer Publix, the 6-year-old cold-brew coffee startup is preparing to move into a new Raleigh manufacturing facility. So the team, currently at 10 employees, is hiring so that it will have enough bodies in place to meet the demand it's predicting.

## Majestic Kitchen & Bath Creations

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other: Construction	Expanding	30	\$0	03/07/2018

### **Notes**

A Raleigh-based countertop company has made a series of acquisitions since December in an attempt to broaden its position throughout the Carolinas and become a one-stop shop for builders looking to put the final touches on new homes. The countertop company is expanding its footprint in the Triangle with the purchase of an old Office Depot building on New Bern Avenue in Raleigh. Combined, the three acquisitions added 30 employees to the payroll, pushing the total count to 280. Artelye Marble and Granite purchased the 20,951-square-foot building for \$3.05 million, according to Wake County property records.

## Conversis

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other	New	5	\$0	03/12/2018

### **Notes**

A British translation services company has picked Raleigh for its first United States office. Conversis founder and co-CEO Gary Muddyman says that while clients are what put Raleigh on its radar, it's not the only metro his firm considered. Initially, the office will have five employees, with Muddyman here leading personally as it establishes. The office is expected to open in April, and follows a year of growth for the firm. The company has more than 40 full-time employees overall, and a much larger network of translators located in countries across the globe.

## Cohesity

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Software/Information Technology, Other: hyperconverged storage startup	New	100	\$0	03/12/2018

### **Notes**

A Silicon Valley hyperconverged storage startup with \$160 million in venture capital backing is setting up shop in Raleigh, with plans to grow to the triple digits by the end of the year. “This office will become pretty huge in no time,” says CEO and founder Mohit Aron Monday. “I think by the end of this year, we may have 100 people or more, just at this office.” So Cohesity decided to give them a home base, exploring “three or four” locations before settling on more than 22,000 square feet on Capital Center Drive.

## G1 Therapeutics

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Advanced Manufacturing, Biotechnology/Pharmaceuticals	Expanding	30	\$0	03/14/2018

### **Notes**

Research Triangle Park-based G1 Therapeutics (Nasdaq:GTHX) has netted roughly \$108 million from a public offering of the company's common stock on the heels of a big data readout. And the company will be looking to more milestones and growth in the remainder of 2018, according to CEO Dr. Mark Velleca G1's headcount is currently at about 50 employees, according to Velleca. As the company continues to advance its trio of programs and have an eye toward building out a commercial team in the future, that headcount is expected to grow by between 20 and 30 employees by the end of 2018.

## Baker Roofing

<b><u>Industry</u></b>	<b><u>New/Expanding</u></b>	<b><u>New Jobs</u></b>	<b><u>Investment</u></b>	<b><u>Date Submitted</u></b>
Other	Expanding	250	\$0	03/22/2018

### **Notes**

The Town of Garner Economic Development Department is pleased to announce that Baker Roofing, the third-largest roofing company in the United States, plans to relocate its corporate headquarters to Garner, N.C. The project would bring over 250 jobs to this growing community just southeast of Raleigh. Baker intends to locate its new offices in a 170,000-square-foot, former big-box retail space on U.S. 401 (Fayetteville Road) in Garner. The renovations of its new corporate campus are estimated to be completed over the next two years, if approved.

## Dude Solutions

<b>Industry</b>	<b>New/Expanding</b>	<b>New Jobs</b>	<b>Investment</b>	<b>Date Submitted</b>
Software/Information Technology	Expanding	150	\$0	03/27/2018

### **Notes**

Armed with a new CEO and a new branding campaign, Cary-based facilities management software firm Dude Solutions is projecting major growth in 2018. Today, the company employs more than 600. “We’ll be tickling 750ish by the end of the year,” he projects in an interview, noting that, with “an acquisition or two,” he wouldn’t be surprised to surpass the 800-employee mark. “We’ve had really strong, organically led, good execution growth.”

## Legend

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New/Expanding:

Industries: Advanced Manufacturing, Advanced Medical Technologies, Advanced Transportation/Electric Vehicles, Biotechnology/Pharmaceuticals, Defense Technologies, Financial Services, Healthcare, Interactive Digital Media/Gaming, Smart Grid, Software/Information Technology, Solar/Renewable Energy, Other, Unclassified

Geographic location(s): Wake County - Apex, Wake County - Cary, Wake County - Fuquay-Varina, Wake County - Garner, Wake County - Holly Springs, Wake County - Knightdale, Wake County - Morrisville, Wake County - Raleigh, Wake County - Raleigh - Downtown, Wake County - Research Triangle Park, Wake County - Rolesville, Wake County - Wake Forest, Wake County - Wendell, Wake County - Zebulon, Prospect - TBD