

## Summary Information from 10/1/2016 to 5/31/2017

|                 |            |                  |               |                     |
|-----------------|------------|------------------|---------------|---------------------|
| 64              | 4,975      | \$236,625,000    | 17            | 47                  |
| Total Companies | Total Jobs | Total Investment | New Companies | Expanding Companies |

### Wegmans

| <u>Industry</u>      | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|----------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Retail Grocer | New                  | 350             | \$0               | 10/01/2016            |

#### Notes

New York-based grocer, Wegmans, plans to expand its operations into North Carolina with a new location in Raleigh, along with two additional location in Cary and Chapel Hill. The grocer will anchor the new Midtown East retail center on Wake Forest Road, between the Holly Park retail center and Costco Wholesale, and will occupy 120,000 square feet of space.

<http://www.wral.com/wegmans-announces-plans-for-raleigh-location/16166260/>

### Scientific Games

| <u>Industry</u>                  | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|----------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Interactive Digital Media/Gaming | New                  | 0               | \$0               | 10/03/2016            |

#### Notes

Scientific Games has chosen Hinton Oaks Industrial Park in Knightdale for the location of their new warehouse/distribution space. Scientific Games occupies 40,000 square feet in 520 Hinton Oaks Blvd. ADL Delivery and Satellite Distribution are also tenants in the 120,000 square foot building, which has an occupancy rate of 83.3%. Another warehouse is already under construction and will offer 120,000 square feet to the market by February 2017.

## Lassiter Distilling Company

| <u>Industry</u>                     | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-------------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Food and Beverage Processing | New                  | 0               | \$0               | 10/03/2016            |

### Notes

Lassiter Distilling Company, North Carolina's newest distillery, has begun producing their rum in Old Town Knightdale. The distillery, located at 319 N. First Avenue, has bottled the company's first batches and will seek distribution via the North Carolina Alcohol Beverage Commission in the coming weeks. The distillery will open for public tours once they have been listed with the ABC. Lassiter Distilling Company occupies approximately 2,300 square feet in Old Town Knightdale. With the addition of Lassiter Distilling Company, Old Town Knightdale is 100% occupied.

## Sugar Euphoria

| <u>Industry</u> | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Bakery   | Expanding            | 0               | \$0               | 10/21/2016            |

### Notes

Sugar Euphoria announced their plans to expand their current location. Currently located at 10123 Chapel Hill Road, the shop will now include the adjacent space.

## Carolina Medical

| <u>Industry</u> | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------|----------------------|-----------------|-------------------|-----------------------|
| Healthcare      | Expanding            | 0               | \$0               | 10/28/2016            |

### Notes

Carolina Medical has leased space at Situs Park I.

## PCL Civic Construction

| <u>Industry</u>     | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Construction | New                  | 0               | \$0               | 10/28/2016            |

### Notes

PCL Civil Construction leased 12,122 SF in west Raleigh.

## Morningstar Law Group

| <u>Industry</u>              | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Professional Services | Expanding            | 0               | \$0               | 10/28/2016            |

### Notes

Morningstar Law Group leased 11,700 square feet at One City Plaza in Downtown Raleigh.

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## VHB Engineering NC

| <u>Industry</u>    | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Engineering | Expanding            | 0               | \$0               | 10/28/2016            |

### Notes

VHB Engineering NC leased an additional 540 square feet at Venture Center I on NC State University's Centennial Campus.

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## Duke Private Diagnostic Clinic

| <u>Industry</u> | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------|----------------------|-----------------|-------------------|-----------------------|
| Healthcare      | Expanding            | 0               | \$0               | 10/28/2016            |

### Notes

At Brier Creek Medical Center on Cerny Street, Duke Private Diagnostic Clinic expanded into the last 43,611 square feet of vacant space.

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## Procom

| <u>Industry</u>          | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--------------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Employment Agency | Expanding            | 0               | \$0               | 10/28/2016            |

### Notes

Procom has leased out space at Situs Park I.

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## Zachary Piper LLC

| <u>Industry</u>      | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|----------------------|----------------------|-----------------|-------------------|-----------------------|
| Defense Technologies | New                  | 0               | \$0               | 10/28/2016            |

### Notes

Zachary Piper LLC leased 18,290 square feet at Concourse Lakeside II in Morrisville.

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## Advanced Plastiform, Inc.

| <u>Industry</u> | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------|----------------------|-----------------|-------------------|-----------------------|
| Other           | Expanding            | 0               | \$0               | 10/28/2016            |

### Notes

Advanced Plastiform Inc. leased the 49,544-square-foot warehouse at 113 Legacy Crest Court in Zebulon for a fulfillment center.

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## Global Software LLC

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 0               | \$0               | 10/28/2016            |

### Notes

Global Software LLC, the leading provider of Microsoft Excel-based automation & reporting software solutions to enhance the world's foremost Business Intelligence (BI), Enterprise Resource Planning (ERP) and operational platforms, has announced the relocation of its worldwide corporate headquarters. The company has leased 17,467 square feet at One Renaissance Center on Benson Drive in Raleigh.

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## SBM Life Science

| <u>Industry</u>      | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|----------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Life Sciences | New                  | 0               | \$0               | 10/28/2016            |

### Notes

SBM Life Science, a Bayer Crop Science spin-off, leased much of the 22,000 square feet of absorption at Weston I in Cary recorded in the third quarter.

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## Bandwidth.com

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 0               | \$0               | 10/28/2016            |

### Notes

Bandwidth has taken down 55,000 SF in West Raleigh.

## Tanium

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 30              | \$0               | 11/02/2016            |

### Notes

Tanium, a Silicon Valley startup, recently announced plans to double its headcount in the Triangle. Over the next 12 months, the company plans to double its 30-person headcount to 60. Tanium moved its local footprint into an 11,000-square-foot space in Morrisville's Perimeter Park to accommodate that growth.

## Gensler

| <u>Industry</u>     | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Architecture | Expanding            | 1               | \$0               | 11/02/2016            |

### Notes

Gensler has added further leadership to the Raleigh office. Ernie Muñoz will now serve as the Co-Managing Director of Gensler's Raleigh office. These leadership promotion will help support Gensler's growing presence in the Carolinas.

## Industrious

| <u>Industry</u>         | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-------------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Co-Working Group | Expanding            | 0               | \$0               | 11/02/2016            |

### Notes

Industrious, a co-working space that takes up the third floor in the Charter Square building, is expanding into the second floor of Charter Square. It will be finished in the coming months and will add about 12,000 square feet.

## HQ Raleigh

| <u>Industry</u>        | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Coworking Space | Expanding            | 0               | \$0               | 11/17/2016            |

### Notes

HQ Raleigh has signed a deal to anchor five floors of office space in the historic, 12-story Capital Club Building on Martin Street in downtown Raleigh.

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## Bob Barker Company

| <u>Industry</u>      | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|----------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Manufacturing | Expanding            | 40              | \$4,150,000       | 11/23/2016            |

### Notes

Bob Barker Company, a leader in manufacturing detention supply equipment, is proposing a \$4.15 million facility expansion of their Fuquay-Varina distribution center that also includes the purchase of new equipment. This expansion will result in the creation of 40 new full-time warehousing and distribution jobs over the next five years. The project will be complete by mid-summer 2017 and will add approximately 45,000 square feet to the company's existing 210,000 square foot distribution center located on Purfoy Road. The company plans to invest in workforce development training for the new 40 employees bringing the company's total investment to more than \$4.7 million.

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## K4Connect

| <u>Industry</u>  | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology, Other: Internet of Things | Expanding            | 9               | \$0               | 11/30/2016            |

### Notes

Wake County Economic Development (WCED) and the City of Raleigh Office of Economic Development announced today that K4Connect, a mission-centered technology company that creates solutions that serve and empower older adults and individuals living with disabilities, has expanded into a new 15,000 square foot space at 5511 Capital Center Drive in Raleigh. The expansion is an increase of 13,000 square feet from the company's former location. A main driver for the relocation is that K4Connect is rapidly growing its team, now at 25 full-time members, with open positions for several more team members, known internally as "advocates" for the clients they serve. K4Connect also recently announced its \$8 million Series A funding, led by Intel Capital.

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## Republic Wireless

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | New                  | 0               | \$0               | 12/01/2016            |

### Notes

Raleigh-based Bandwidth has spun out its Wi-Fi cellphone service subsidiary, Republic Wireless, into an independent company. Republic Wireless says it has raised \$30 million and will use the funds for product development and marketing. According to the announcement, since the company launched its beta platform five years ago, it has reached profitability and has grown to \$100 million in annual revenue. Republic Wireless plans to stay in Raleigh on N.C. State University's Centennial Campus – and it's growing its headcount. Chris Chuang will be the CEO of the new company, shifting roles from serving as chief operating officer of Bandwidth. Morken will keep close ties with the company as he becomes chairman of its board of directors.

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## HR&A Advisors

| <u>Industry</u>              | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Professional Services | New                  | 1               | \$0               | 12/05/2016            |

### Notes

HR&A Advisors, a real estate and economic consultancy firm, has announced the location of its new Raleigh Office. Bob Geolas, formerly the CEO of the Research Triangle Foundation, will lead the office.

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## Balentine

| <u>Industry</u>    | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--------------------|----------------------|-----------------|-------------------|-----------------------|
| Financial Services | Expanding            | 3               | \$0               | 12/07/2016            |

### Notes

Five years after opening its first Raleigh office, Atlanta-based wealth management firm Balentine is in a new office and prepping for growth. The small outpost, which has three employees, is planning to double its headcount now that it's relocated its local operation to downtown Raleigh's Charter Square.

## Sentinel Biomedical

| <u>Industry</u>               | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Biotechnology/Pharmaceuticals | Expanding            | 10              | \$0               | 12/12/2016            |

### Notes

Sentinel Biomedical – which has developed an early bladder cancer detection system for dogs that's also aimed at helping their human counterparts – is growing in Raleigh on the heels of its new partnership with the American Kennel Club. The company was started with two people in 2015 by Dr. Matthew Breen, a professor at N.C. State University's College of Veterinary Medicine. The company currently employs 10 and plans to add more employees in 2017.

## Pendo

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 60              | \$0               | 12/12/2016            |

### Notes

Raleigh-based Pendo has ended another year with a big fundraising round. The company announced it has raised \$20 million in a Series B round led by Spark Capital. The company plans to use the money to continue to grow its services and headcount. At the time of last year's fundraiser, the company employed about 12 to 13 people. Today, Pendo employs 71 – and hopes to at least double that number in the next calendar year.

## INC Research

| <u>Industry</u>                       | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Clinical Research Organization | Expanding            | 550             | \$58,000,000      | 12/13/2016            |

### Notes

Wake County Economic Development (WCED), the Morrisville Chamber of Commerce, the Town of Morrisville and the Economic Development Partnership of North Carolina (EDPNC), announced today that INC Research, an internationally recognized contract research organization (CRO) that conducts Phase 1 through Phase IV clinical trials on drugs addressing a range of disorders for the biopharmaceutical and medical device industries, has expanded in Morrisville. The Company, which operates in 40 countries around the globe, will add 550 new jobs at their Wake County headquarters over the next five years.



## Alignment Healthcare

| <u>Industry</u> | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------|----------------------|-----------------|-------------------|-----------------------|
| Healthcare      | Expanding            | 0               | \$0               | 12/14/2016            |

### Notes

Alignment Healthcare is expanding in North Carolina, with a new care center for Medicare beneficiaries opening in Cary. The new Cary care center, at 103 Baines Court, is slated to open in mid-January. At over 1,300 square feet, the center will have two exam rooms, two offices, a lab and reception area. Like Alignment's three other care centers in Wake County, the Cary center will feature state-of-the-art technology.

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## Citrix Systems

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 400             | \$5,000,000       | 12/15/2016            |

### Notes

Citrix, a Florida-based software giant that arrived in Raleigh with the 2011 acquisition of ShareFile, is expanding in Raleigh. The company confirmed that it plans to add 400 jobs to its downtown operation. Citrix develops software to help remote workers access their files from anywhere, and has about 800 employees in downtown Raleigh.

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## Smartlink Mobile Systems LLC

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 90              | \$0               | 12/16/2016            |

### Notes

Smartlink Mobile Systems in Cary expects to add at least 90 local jobs by 2018. The 90 new jobs will include developers. Other positions will be in customer service, sales and marketing, human resources, and product management. Smartlink is in growth mode, and that the figure of 90 new local jobs could double or triple in the near future with several large contracts in the works.

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## Ward and Smith

| <u>Industry</u>       | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Legal Services | Expanding            | 9               | \$0               | 12/31/2016            |

### Notes

Ward and Smith added nine attorneys to its headcount in 2016. The Raleigh office is currently employing 30 staff members.

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## Workplace Options

| <u>Industry</u>  | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Insurance | Expanding            | 100             | \$0               | 01/05/2017            |

### Notes

Workplace Options, a company that manages client employee assistance programs, will hire 100 new employees at its Raleigh headquarters in the first half of 2017. The new positions will be for work-life consultants, clinicians, and psychologists. This growth was spurred by increased demand from an existing contract that Workplace Options has held with a major U.S.-based insurer since 2005.

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## Charter Communications

| <u>Industry</u>  | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--|----------------------|-----------------|-------------------|-----------------------|
| Interactive Digital<br>Media/Gaming,<br>Software/Information<br>Technology | Expanding            | 215             | \$0               | 01/31/2017            |

### Notes

Charter Communications is adding 160 new jobs to its Morrisville call center operation. In total, the cable provider will be hiring for 215 open inbound sales positions in Morrisville, according to a company statement. The company plans to fill the positions by the end of April. The news comes months after the firm closed on its acquisition of Time Warner Cable. According to the company, Charter plans to add 20,000 jobs by returning former Time Warner Cable call center jobs to the United States.

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## LogMeIn-GoTo

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 20              | \$0               | 02/01/2017            |

### Notes

LogMeIn, a Boston-based technology firm, has closed on its merger with Citrix's GoTo business. The newly formed technology company is looking for additional office space downtown to support its Raleigh operations. Since late 2016, the company has added 20 news jobs. The company views Raleigh as a key part of the new company and plans to continue growth locally.

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## First Bank

| <u>Industry</u>    | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--------------------|----------------------|-----------------|-------------------|-----------------------|
| Financial Services | New                  | 0               | \$0               | 02/02/2017            |

### Notes

First Bank, a Southern Pines-based bank, has established a loan production office in Raleigh. The company has hired a Raleigh-area executive and is in the process of establishing a full service branch, with plans to add additional staff in the near future.

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## FM:Systems

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 10              | \$0               | 02/02/2017            |

### Notes

Raleigh-based FM:Systems announced Thursday that Accel-KKR of California has acquired a majority stake in its business. The investment will also allow FM:Systems to increase its headcount. The company has about 100 employees worldwide, with two-thirds of that headcount in Raleigh. Schley estimates hiring 10 more in Raleigh.

## Sprouts Farmers Market

| <u>Industry</u>      | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|----------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Retail Grocer | New                  | 150             | \$0               | 02/02/2017            |

### Notes

Arizona-based grocer, Sprouts Farmers Market, will open its first North Carolina store on March 15 in the Olive Park shopping center at the corner of Falls of Neuse and Litchford roads. The grocer plans to hire 150 full and part-time employees and will occupy 30,000 square feet of space at its North Raleigh location.

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## Ward and Smith

| <u>Industry</u>       | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Legal Services | Expanding            | 0               | \$0               | 02/08/2017            |

### Notes

Ward and Smith, a law firm with expertise in more than 30 areas of practice, has announced plans to expand into a new, 33,000-square-foot office space at Corporate Center Dr. The new space will support 100 staff members and is in anticipation of the firm's continued growth. Currently, the firm is occupying 24,000 square feet at 5430 Wade Park Blvd.

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## ABB

| <u>Industry</u> | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------|----------------------|-----------------|-------------------|-----------------------|
| Smart Grid      | Expanding            | 48              | \$0               | 02/13/2017            |

### Notes

ABB, a producer of technology-enabled industrial equipment and systems, is growing its operation in Raleigh. The company has added 20 employees in its power grids division and corporate research functions since October and plans to add additional staff in the coming months. Currently, the company has 28 open positions available at its location on Centennial Campus in Raleigh.

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## Academy Sports + Outdoors

| <u>Industry</u>                    | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Retail Sporting Goods Store | New                  | 200             | \$0               | 02/16/2017            |

### Notes

Big-box retailer Academy Sports + Outdoors is planning a big one-two punch to enter the Raleigh-area retail market. Construction drawings for new stores in both Apex and Wake Forest are being finalized and could be ready for contractors by summer, according to recent planning documents filed in both towns. In Apex, lease negotiations are underway for Academy Sports to take over a new 64,327-square-foot building planned at Nichols Plaza, next to the new Costco wholesale store on U.S. 64.

In Wake Forest, negotiations are underway for the Texas-based sporting goods store to open in a new building at the planned Wake Union Place retail development at 12415 Capital Blvd. The property was formerly the site of the Parker-Hannifin manufacturing plant and is across from the Kohl's-anchored Wake Forest Crossing shopping center. Each store employs about 100 people.

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## LexisNexis

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 175             | \$0               | 03/01/2017            |

### Notes

LexisNexis, a software firm with divisional headquarters in Raleigh, plans to add 175 new employees to its Centennial Campus office in 2017. Last year, the office added 150 new employees. The new positions largely represent growth of its legal and professional business and a decrease in the amount of technology-based work that the company's has traditionally outsourced, though a small number of jobs will be relocations from other LexisNexis sites worldwide.

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## MD Interconnect

| <u>Industry</u>                             | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---|----------------------|-----------------|-------------------|-----------------------|
| Healthcare, Software/Information Technology | Expanding            | 4               | \$0               | 03/23/2017            |

### Notes

MD Interconnect, a healthcare technology company based in Raleigh, plans to hire an additional four staff members in 2017. The growth is being spurred by a new partnership with Boston-based MedAptus that will combine MD Interconnect's RapidConnect messaging solution with MedAptus' patient assignment technology. Currently, MD Interconnect employs 10 full-time workers in Raleigh.

## Verdesian Life Sciences

| <u>Industry</u>        | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------------|----------------------|-----------------|-------------------|-----------------------|
| Advanced Manufacturing | Expanding            | 15              | \$0               | 03/27/2017            |

### Notes

Verdesian Life Sciences – which historically had a chunk of employees based just outside the Kansas City area – is continuing to bulk up its global corporate headquarters in the Triangle, according to President and Chief Operating Officer Greg Thompson. Verdesian’s headquarters is at 1001 Winstead Drive in Cary, but it also has new lab space – as of earlier this year – off T.W. Alexander Drive and is planning for additional greenhouse facilities in the area, says Thompson. The company currently employs upward of 40 people in the Triangle and 220 globally, he says, adding that it will expand by about six to eight people locally and 10 to 15 companywide in 2017.

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## STOCK America

| <u>Industry</u>  | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--|----------------------|-----------------|-------------------|-----------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals | New                  | 15              | \$2,200,000       | 03/28/2017            |

### Notes

The Town of Garner is proud to announce the opening of the new corporate headquarters for STOCK America, Inc.—a leading producer of sterilization equipment for the food and pharmaceutical industries—in Garner’s Greenfield Park North. The 17,000-square-foot headquarters brings \$2.2 million in new investment as well as 15 jobs to Garner

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## Red Hat, Inc.

| <u>Industry</u>                    | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information<br>Technology | Expanding            | 200             | \$0               | 03/28/2017            |

### Notes

The Raleigh-based company, which has about 10,500 employees, expects to add 1,000 new hires company-wide this fiscal year, Eric Shander, acting chief financial officer, said during a conference call after the company released its quarterly reports late Monday.

Those hires would come on the heels of 1,700 employees that Red Hat added last fiscal year.

## LogMeIn-GoTo

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 30              | \$0               | 03/28/2017            |

### Notes

LogMeIn, a remote software firm that recently merged with Citrix's GoTo business, has signed a lease for 17,000 square feet of space in downtown Raleigh. The company plans to increase its existing staff by 50% -- or 30 employees. The company currently employs 60 in Raleigh.

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## BitSight Technologies

| <u>Industry</u>      | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|----------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Cybersecurity | Expanding            | 25              | \$0               | 03/29/2017            |

### Notes

BitSight, a cybersecurity firm headquartered in Boston, is expanding its operations in downtown Raleigh. The company originally entered the Raleigh market last year, opening a small sales office on Glenwood Avenue. BitSight has recently moved into a 9,000 square feet of space that can accommodate plans to double its headcount over the coming months. The company currently employs 25 in Raleigh across sales, engineering, customer service and marketing functions.

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## Map My Customers

| <u>Industry</u>   | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---|----------------------|-----------------|-------------------|-----------------------|
| Interactive Digital Media/Gaming, Software/Information Technology | New                  | 50              | \$275,000         | 04/05/2017            |

### Notes

Serial investor David Gardner's latest deal is bringing a fast-growing Silicon Valley app startup to the Triangle along with as many as 50 jobs.

Cofounders Capital in Cary has invested \$275,000 in Map My Customers, a two-year-old bootstrapped startup whose app technology links mobile sales teams to customers. The firm has won over nearly 20,000 users already - and convinced Gardner to make an investment based on its already demonstrated traction.

As part of the deal, Map My Customers' founders have relocated to the Triangle and have already posted seven new jobs. According to its website, the company is expecting to grow to as many as 50 employees.

## Michael Best & Friedrich

| <u>Industry</u>   | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Law Office | New                  | 0               | \$0               | 04/06/2017            |

### Notes

Michael Best & Friedrich, a Milwaukee-based law firm, has open an office in Raleigh. The firm has an existing client base in the Triangle, including N.C. State University and Duke University, as well as life sciences startups. Michael Best & Friedrich plan to grow quickly in the market, building out practice areas that include life sciences, startups, higher education and employment.

## Locus Biosciences

| <u>Industry</u>  | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--|----------------------|-----------------|-------------------|-----------------------|
| Advanced Medical Technologies, Biotechnology/Pharmaceuticals | Expanding            | 15              | \$0               | 04/11/2017            |

### Notes

Locus Biosciences – a precision medicine company spun out from N.C. State University– is moving toward human trials, according to CEO Paul Garofolo. The company was formed back in May 2015 and is using a version of the genome editing technology known as the CRISPR-Cas system to develop therapeutics that are aimed at targeting antibiotic resistant bacterial infections without killing normally-occurring or “good” bacteria. There are currently seven full-time employees at Locus Biosciences, which recently moved into new space at Kit Creek Road in Research Triangle Park – though that number is expected to grow, he says. The headcount is expected to be 20 people by the end of this year and as many as 50 by the end of 2018, he says.

## ATI Industrial Automation

| <u>Industry</u>        | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------------|----------------------|-----------------|-------------------|-----------------------|
| Advanced Manufacturing | Expanding            | 275             | \$0               | 04/13/2017            |

### Notes

Robert Little, CEO of ATI Industrial Automation, says the company breaks ground next week on an expansion that will create 275 new jobs and grow its Apex footprint to 185,000 square feet. The company has operations in Michigan, China, Mexico and Brazil, along with its Apex-based corporate and manufacturing headquarters.



## Trilliant

| <u>Industry</u> | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------|----------------------|-----------------|-------------------|-----------------------|
| Smart Grid      | New                  | 130             | \$1,800,000       | 04/18/2017            |

### Notes

A California cleantech company is moving its global headquarters to Cary, creating 130 jobs. Trilliant started its Triangle tenure late last year with a handful of employees. The company has been operating out of a temporary space as it prepares to occupy the top floor of its newly branded building at 401 Harrison Oaks, near the SAS Institute campus.

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## First Bank

| <u>Industry</u>    | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--------------------|----------------------|-----------------|-------------------|-----------------------|
| Financial Services | Expanding            | 0               | \$0               | 04/24/2017            |

### Notes

First Bank has opened its first full-service branch in Raleigh. It is located at 3110 Edwards Mills Road, where it initially opened a loan production office in November 2016. The bank has two other full-service branches in the Triangle -- one in Apex and one in Fuquay-Varina.

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## YMCA of the Triangle

| <u>Industry</u>                   | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-----------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Healthcare, Other: Fitness Center | Expanding            | 0               | \$0               | 04/25/2017            |

### Notes

The owners of the recently renovated 227 Fayetteville office building in the heart of downtown Raleigh have inked a new deal with the YMCA of the Triangle. The plan is to open a new branch that will have full visibility from both Fayetteville and Wilmington streets. The new 227 Fayetteville branch will be about 1.5 miles from the YMCA's flagship Alexander Family YMCA branch on Hillsborough Street, one of 16 existing branches in the Triangle region.

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## The Home Center - Flooring & Lighting Company

| <u>Industry</u>                                      | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--|----------------------|-----------------|-------------------|-----------------------|
| Other: The Home Center - Flooring & Lighting Company | Expanding            | 50              | \$0               | 04/30/2017            |

### Notes

The Home Center, maker of high-end flooring and lighting options for the home, is currently under construction in our own Holly Springs Business Park on Green Oaks Parkway. At completion, it will be standing at 60,000 sq. ft. and add 50 new employees. - Anna Johnston Update

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## VitalSource Technologies Inc.

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 10              | \$0               | 05/04/2017            |

### Notes

VitalSource Technologies, an education technology company, recently expanded its operations in downtown Raleigh. The company has signed a lease to increase its space by one-third, totaling to a 33,151 square feet. VitalSource currently employs 120 staff across engineering and customer success functions.

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## Credit Suisse

| <u>Industry</u>    | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--------------------|----------------------|-----------------|-------------------|-----------------------|
| Financial Services | Expanding            | 1,200           | \$70,500,000      | 05/09/2017            |

### Notes

It's official: Credit Suisse is expanding and adding 1,200 jobs in Research Triangle Park. Executives made the announcement Tuesday along with Gov. Roy Cooper at the company's RTP facility, a technology hub that currently employs about 1,700. Cooper said the company will invest \$70.5 million in a new building on its campus on Louis Stephens Drive in Morrisville. "They had anywhere in the world they could expand," he said. "They chose Research Triangle Park." The jobs are primarily in IT and finance, among other functions. In return, the state is awarding Credit Suisse up to \$40.2 million through a Jobs Development Investment Grant, provided it fulfills its jobs pledge over the next several years.

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## Alamo Draffhouse Cinema

| <u>Industry</u>              | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Retail, Entertainment | New                  | 160             | \$0               | 05/16/2017            |

### Notes

The Texas-based Alamo Draffhouse Cinema chain has confirmed plans to open its first theater in North Carolina by late 2017 at the Longview shopping center in east Raleigh. All total, the theater is expected to have 660 seats for moviegoers, plus a beer hall that will have 36 local beers on tap, according to the company. Triangle Business Journal first reported on the plans in January after Raleigh real estate developer and building owner John Holmes filed redevelopment plans for the site. The cinema will also have a full-service restaurant with food service for guests from their lounge chairs in the theaters, and Alamo is expected to need to hire about 160 people by the time the theater opens.

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## IKEA

| <u>Industry</u>     | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------|----------------------|-----------------|-------------------|-----------------------|
| Other: Retail Trade | New                  | 300             | \$0               | 05/18/2017            |

### Notes

After months of rumors, home furnishing retailer IKEA announced on Thursday its plan to open a location in Cary. The proposed 15-acre site would be located near Interstate 40 and Cary Towne Boulevard, adjacent to Cary Towne Center. If approved, it would be the second IKEA location in North Carolina. The proposal is for a 359,000-square-foot store and a two-level parking structure with 1,000 parking spaces. It could open as early as summer 2020. The Swedish company said the new store could bring 500 jobs created during construction, and approximately 300 coworkers would join the IKEA family when the new store opens.

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## Field2Base

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | Expanding            | 25              | \$1,700,000       | 05/22/2017            |

### Notes

Armed with \$1.7 million, a Morrisville technology firm is planning to more than double its headcount. Field2Base, which has 15 employees in the Triangle, expects to hire an additional 20 to 25 people in the calendar year, primarily in sales in marketing, says Ed White, company chairman.

## MetLife

| <u>Industry</u>   | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---|----------------------|-----------------|-------------------|-----------------------|
| Financial Services,<br>Software/Information<br>Technology | Expanding            | 0               | \$63,000,000      | 05/22/2017            |

### Notes

MetLife announced on Monday, May 22, 2017 that it is growing its campus in Cary with a third office building. This will be a 219,000 square foot building, making the total global technology campus 655,000 square feet in size. The campus sits in Cary's Weston planned unit development area, where MetLife put its first two buildings in 2015 adjacent to Raleigh-Durham International Airport. This new building will represent a nearly \$63 million investment and Highwoods Development, which also built the first two offices in the camps, said it will be completed in 2019 and stabilized by 2021.

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## First National Bank

| <u>Industry</u>    | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|--------------------|----------------------|-----------------|-------------------|-----------------------|
| Financial Services | Expanding            | 0               | \$0               | 05/24/2017            |

### Notes

A day after disclosing it would be moving into a new, 22-story skyscraper downtown, the CEO of Pittsburgh-based F.N.B. Corporation (NYSE: FNB) says he has big plans for Raleigh. In an interview, Vince Delie says that while the team looked at other locations, downtown Raleigh best fit its model following the acquisition of Raleigh-based Yadkin Financial. And he expects to grow at the new hub. While Delie won't say what FNB's current headcount is in the Carolinas, he does say retention following the Yadkin deal was likely the best "of any transition we've done." "As we continue to grow, as we continue to increase market share, it will require us to add personnel," he says. "We need to have sufficient space to accommodate the growth ... I think [FNB Tower] says a lot to the community and it really speaks to our confidence that we're going to grow in that market."

## KBI Biopharma

| <u>Industry</u>                                       | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---|----------------------|-----------------|-------------------|-----------------------|
| Advanced Manufacturing, Biotechnology/Pharmaceuticals | Expanding            | 0               | \$30,000,000      | 05/25/2017            |

### Notes

KBI Biopharma – a subsidiary of JSR Corporation – has announced a \$30 million manufacturing expansion at its sites in Durham and Boulder, Colorado. The contract development and manufacturing organization also has facilities in Research Triangle Park and The Woodlands, Texas. The intent of the expansion is to augment the manufacturing capacity we already have at the sites,” says KBI President Tim Kelly. In terms of the expansion in Durham, it's aimed at expanding from clinical manufacturing capacity to commercial capacity, Kelly explains, adding that a number of long-term KBI clients have products approaching commercialization. While Kelly declined to give a breakdown of the \$30 million investment, he says Durham is at its core. The company did not receive any state or local incentives for the project, he says.

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## Shred-Tech

| <u>Industry</u>        | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|------------------------|----------------------|-----------------|-------------------|-----------------------|
| Advanced Manufacturing | Expanding            | 0               | \$0               | 05/30/2017            |

### Notes

Shred-Tech®, a leading manufacturer of high-performance shredding and recycling systems, recently announced plans to expand to a new factory location in Raleigh, NC to meet its increasing customer demands. The new 20,000 square-foot facility supports the company's strategic plan to centralize its used truck and truck refurbishing business in Raleigh while consolidating the existing parts and service business currently based in Apex, NC. This expansion will give Shred-Tech the capacity and resources needed to achieve its growth objectives while improving customer service in the region. The site is located at 4701 Trademark Drive, Raleigh, NC. Shred-Tech will host a Grand Opening event on June 7th from noon until 5:00 PM.

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## Legend