

# New and Expanding Report

## Summary Information from 10/1/2016 to 3/31/2017

42	2,320	\$67,150,000	10	32
Total Companies	Total Jobs	Total Investment	New Companies	Expanding Companies

### Wegmans

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Retail Grocer	New	350	\$0	10/01/2016

#### Notes

New York-based grocer, Wegmans, plans to expand its operations into North Carolina with a new location in Raleigh, along with two additional locations in Cary and Chapel Hill. The grocer will anchor the new Midtown East retail center on Wake Forest Road, between the Holly Park retail center and Costco Wholesale, and will occupy 120,000 square feet of space.

<http://www.wral.com/wegmans-announces-plans-for-raleigh-location/16166260/>

### Lassiter Distilling Company

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Food and Beverage Processing	New	0	\$0	10/03/2016

#### Notes

Lassiter Distilling Company, North Carolina's newest distillery, has begun producing their rum in Old Town Knightdale. The distillery, located at 319 N. First Avenue, has bottled the company's first batches and will seek distribution via the North Carolina Alcohol Beverage Commission in the coming weeks. The distillery will open for public tours once they have been listed with the ABC. Lassiter Distilling Company occupies approximately 2,300 square feet in Old Town Knightdale. With the addition of Lassiter Distilling Company, Old Town Knightdale is 100% occupied.

## Scientific Games

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Interactive Digital Media/Gaming	New	0	\$0	10/03/2016

### Notes

Scientific Games has chosen Hinton Oaks Industrial Park in Knightdale for the location of their new warehouse/distribution space. Scientific Games occupies 40,000 square feet in 520 Hinton Oaks Blvd. ADL Delivery and Satellite Distribution are also tenants in the 120,000 square foot building, which has an occupancy rate of 83.3%. Another warehouse is already under construction and will offer 120,000 square feet to the market by February 2017.

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## Sugar Euphoria

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Bakery	Expanding	0	\$0	10/21/2016

### Notes

Sugar Euphoria announced their plans to expand their current location. Currently located at 10123 Chapel Hill Road, the shop will now include the adjacent space.

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## Zachary Piper LLC

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Defense Technologies	New	0	\$0	10/28/2016

### Notes

Zachary Piper LLC leased 18,290 square feet at Concourse Lakeside II in Morrisville.

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## Morningstar Law Group

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Professional Services	Expanding	0	\$0	10/28/2016

### Notes

Morningstar Law Group leased 11,700 square feet at One City Plaza in Downtown Raleigh.

## Duke Private Diagnostic Clinic

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Healthcare	Expanding	0	\$0	10/28/2016

### Notes

At Brier Creek Medical Center on Cerny Street, Duke Private Diagnostic Clinic expanded into the last 43,611 square feet of vacant space.

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## Carolina Medical

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Healthcare	Expanding	0	\$0	10/28/2016

### Notes

Carolina Medical has leased space at Situs Park I.

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## VHB Engineering NC

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Engineering	Expanding	0	\$0	10/28/2016

### Notes

VHB Engineering NC leased an additional 540 square feet at Venture Center I on NC State University's Centennial Campus.

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## Advanced Plastiform, Inc.

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other	Expanding	0	\$0	10/28/2016

### Notes

Advanced Plastiform Inc. leased the 49,544-square-foot warehouse at 113 Legacy Crest Court in Zebulon for a fulfillment center.

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## Global Software LLC

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	0	\$0	10/28/2016

### Notes

Global Software LLC, the leading provider of Microsoft Excel-based automation & reporting software solutions to enhance the world's foremost Business Intelligence (BI), Enterprise Resource Planning (ERP) and operational platforms, has announced the relocation of its worldwide corporate headquarters. The company has leased 17,467 square feet at One Renaissance Center on Benson Drive in Raleigh.

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## PCL Civic Construction

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Construction	New	0	\$0	10/28/2016

### Notes

PCL Civil Construction leased 12,122 SF in west Raleigh.

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## SBM Life Science

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Life Sciences	New	0	\$0	10/28/2016

### Notes

SBM Life Science, a Bayer Crop Science spin-off, leased much of the 22,000 square feet of absorption at Weston I in Cary recorded in the third quarter.

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## Procom

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Employment Agency	Expanding	0	\$0	10/28/2016

### Notes

Procom has leased out space at Situs Park I.

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## Bandwidth.com

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	0	\$0	10/28/2016

### Notes

Bandwidth has taken down 55,000 SF in West Raleigh.

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## Gensler

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Architecture	Expanding	1	\$0	11/02/2016

### Notes

Gensler has added further leadership to the Raleigh office. Ernie Muñoz will now serve as the Co-Managing Director of Gensler's Raleigh office. These leadership promotion will help support Gensler's growing presence in the Carolinas.

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## Tanium

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	30	\$0	11/02/2016

### Notes

Tanium, a Silicon Valley startup, recently announced plans to double its headcount in the Triangle. Over the next 12 months, the company plans to double its 30-person headcount to 60. Tanium moved its local footprint into an 11,000-square-foot space in Morrisville's Perimeter Park to accommodate that growth.

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## Industrious

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Co-Working Group	Expanding	0	\$0	11/02/2016

### Notes

Industrious, a co-working space that takes up the third floor in the Charter Square building, is expanding into the second floor of Charter Square. It will be finished in the coming months and will add about 12,000 square feet.

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## HQ Raleigh

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Coworking Space	Expanding	0	\$0	11/17/2016

### Notes

HQ Raleigh has signed a deal to anchor five floors of office space in the historic, 12-story Capital Club Building on Martin Street in downtown Raleigh.

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## Bob Barker Company

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Manufacturing	Expanding	40	\$4,150,000	11/23/2016

### Notes

Bob Barker Company, a leader in manufacturing detention supply equipment, is proposing a \$4.15 million facility expansion of their Fuquay-Varina distribution center that also includes the purchase of new equipment. This expansion will result in the creation of 40 new full-time warehousing and distribution jobs over the next five years. The project will be complete by mid-summer 2017 and will add approximately 45,000 square feet to the company's existing 210,000 square foot distribution center located on Purfoy Road. The company plans to invest in workforce development training for the new 40 employees bringing the company's total investment to more than \$4.7 million.

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## K4Connect

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Start-Up	Expanding	9	\$0	11/30/2016

### Notes

Wake County Economic Development (WCED) and the City of Raleigh Office of Economic Development announced today that K4Connect, a mission-centered technology company that creates solutions that serve and empower older adults and individuals living with disabilities, has expanded into a new 15,000 square foot space at 5511 Capital Center Drive in Raleigh. The expansion is an increase of 13,000 square feet from the company's former location. A main driver for the relocation is that K4Connect is rapidly growing its team, now at 25 full-time members, with open positions for several more team members, known internally as "advocates" for the clients they serve. K4Connect also recently announced its \$8 million Series A funding, led by Intel Capital.

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## Republic Wireless

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	New	0	\$0	12/01/2016

### Notes

Raleigh-based Bandwidth has spun out its Wi-Fi cellphone service subsidiary, Republic Wireless, into an independent company. Republic Wireless says it has raised \$30 million and will use the funds for product development and marketing. According to the announcement, since the company launched its beta platform five years ago, it has reached profitability and has grown to \$100 million in annual revenue. Republic Wireless plans to stay in Raleigh on N.C. State University's Centennial Campus – and it's growing its headcount. Chris Chuang will be the CEO of the new company, shifting roles from serving as chief operating officer of Bandwidth. Morken will keep close ties with the company as he becomes chairman of its board of directors.

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## HR&A Advisors

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Professional Services	New	1	\$0	12/05/2016

### Notes

HR&A Advisors, a real estate and economic consultancy firm, has announced the location of its new Raleigh Office. Bob Geolas, formerly the CEO of the Research Triangle Foundation, will lead the office.

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## Balentine

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Financial Services	Expanding	3	\$0	12/07/2016

### Notes

Five years after opening its first Raleigh office, Atlanta-based wealth management firm Balentine is in a new office and prepping for growth. The small outpost, which has three employees, is planning to double its headcount now that it's relocated its local operation to downtown Raleigh's Charter Square.

## Pendo

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	60	\$0	12/12/2016

### Notes

Raleigh-based Pendo has ended another year with a big fundraising round. The company announced it has raised \$20 million in a Series B round led by Spark Capital. The company plans to use the money to continue to grow its services and headcount. At the time of last year's fundraiser, the company employed about 12 to 13 people. Today, Pendo employs 71 – and hopes to at least double that number in the next calendar year.

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## Sentinel Biomedical

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Biotechnology/Pharmaceuticals	Expanding	10	\$0	12/12/2016

### Notes

Sentinel Biomedical – which has developed an early bladder cancer detection system for dogs that's also aimed at helping their human counterparts – is growing in Raleigh on the heels of its new partnership with the American Kennel Club. The company was started with two people in 2015 by Dr. Matthew Breen, a professor at N.C. State University's College of Veterinary Medicine. The company currently employs 10 and plans to add more employees in 2017.

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## INC Research

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Clinical Research Organization	Expanding	550	\$58,000,000	12/13/2016

### Notes

Wake County Economic Development (WCED), the Morrisville Chamber of Commerce, the Town of Morrisville and the Economic Development Partnership of North Carolina (EDPNC), announced today that INC Research, an internationally recognized contract research organization (CRO) that conducts Phase 1 through Phase IV clinical trials on drugs addressing a range of disorders for the biopharmaceutical and medical device industries, has expanded in Morrisville. The Company, which operates in 40 countries around the globe, will add 550 new jobs at their Wake County headquarters over the next five years.



## Alignment Healthcare

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Healthcare	Expanding	0	\$0	12/14/2016

### Notes

Alignment Healthcare is expanding in North Carolina, with a new care center for Medicare beneficiaries opening in Cary. The new Cary care center, at 103 Baines Court, is slated to open in mid-January. At over 1,300 square feet, the center will have two exam rooms, two offices, a lab and reception area. Like Alignment's three other care centers in Wake County, the Cary center will feature state-of-the-art technology.

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## Citrix Systems

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	400	\$5,000,000	12/15/2016

### Notes

Citrix, a Florida-based software giant that arrived in Raleigh with the 2011 acquisition of ShareFile, is expanding in Raleigh. The company confirmed that it plans to add 400 jobs to its downtown operation. Citrix develops software to help remote workers access their files from anywhere, and has about 800 employees in downtown Raleigh.

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## Smartlink Mobile Systems LLC

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	90	\$0	12/16/2016

### Notes

Smartlink Mobile Systems in Cary expects to add at least 90 local jobs by 2018. The 90 new jobs will include developers. Other positions will be in customer service, sales and marketing, human resources, and product management. Smartlink is in growth mode, and that the figure of 90 new local jobs could double or triple in the near future with several large contracts in the works.

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## Ward and Smith

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Legal Services	Expanding	9	\$0	12/31/2016

### Notes

Ward and Smith added nine attorneys to its headcount in 2016. The Raleigh office is currently employing 30 staff members.

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## Workplace Options

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Insurance	Expanding	100	\$0	01/05/2017

### Notes

Workplace Options, a company that manages client employee assistance programs, will hire 100 new employees at its Raleigh headquarters in the first half of 2017. The new positions will be for work-life consultants, clinicians, and psychologists. This growth was spurred by increased demand from an existing contract that Workplace Options has held with a major U.S.-based insurer since 2005.

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## Charter Communications

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Interactive Digital Media/Gaming, Software/Information Technology	Expanding	215	\$0	01/31/2017

### Notes

Charter Communications is adding 160 new jobs to its Morrisville call center operation. In total, the cable provider will be hiring for 215 open inbound sales positions in Morrisville, according to a company statement. The company plans to fill the positions by the end of April. The news comes months after the firm closed on its acquisition of Time Warner Cable. According to the company, Charter plans to add 20,000 jobs by returning former Time Warner Cable call center jobs to the United States.

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## LogMeIn-GoTo

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	20	\$0	02/01/2017

### Notes

LogMeIn, a Boston-based technology firm, has closed on its merger with Citrix's GoTo business. The newly formed technology company is looking for additional office space downtown to support its Raleigh operations. Since late 2016, the company has added 20 news jobs. The company views Raleigh as a key part of the new company and plans to continue growth locally.

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## First Bank

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Financial Services	New	0	\$0	02/02/2017

### Notes

First Bank, a Southern Pines-based bank, has established a loan production office in Raleigh. The company has hired a Raleigh-area executive and is in the process of establishing a full service branch, with plans to add additional staff in the near future.

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## Sprouts Farmers Market

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Retail Grocer	New	150	\$0	02/02/2017

### Notes

Arizona-based grocer, Sprouts Farmers Market, will open its first North Carolina store on March 15 in the Olive Park shopping center at the corner of Falls of Neuse and Litchford roads. The grocer plans to hire 150 full and part-time employees and will occupy 30,000 square feet of space at its North Raleigh location.

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## Ward and Smith

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Legal Services	Expanding	0	\$0	02/08/2017

### Notes

Ward and Smith, a law firm with expertise in more than 30 areas of practice, has announced plans to expand into a new, 33,000-square-foot office space at Corporate Center Dr. The new space will support 100 staff members and is in anticipation of the firm's continued growth. Currently, the firm is occupying 24,000 square feet at 5430 Wade Park Blvd.

## ABB

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Smart Grid	Expanding	48	\$0	02/13/2017

### Notes

ABB, a producer of technology-enabled industrial equipment and systems, is growing its operation in Raleigh. The company has added 20 employees in its power grids division and corporate research functions since October and plans to add additional staff in the coming months. Currently, the company has 28 open positions available at its location on Centennial Campus in Raleigh.

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## LexisNexis

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	175	\$0	03/01/2017

### Notes

LexisNexis, a software firm with divisional headquarters in Raleigh, plans to add 175 new employees to its Centennial Campus office in 2017. Last year, the office added 150 new employees. The new positions largely represent growth of its legal and professional business and a decrease in the amount of technology-based work that the company's has traditionally outsourced, though a small number of jobs will be relocations from other LexisNexis sites worldwide.

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## MD Interconnect

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Healthcare, Software/Information Technology	Expanding	4	\$0	03/23/2017

### Notes

MD Interconnect, a healthcare technology company based in Raleigh, plans to hire an additional four staff members in 2017. The growth is being spurred by a new partnership with Boston-based MedAptus that will combine MD Interconnect's RapidConnect messaging solution with MedAptus' patient assignment technology. Currently, MD Interconnect employs 10 full-time workers in Raleigh.

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## LogMeIn-GoTo

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	30	\$0	03/28/2017

### Notes

LogMeIn, a remote software firm that recently merged with Citrix's GoTo business, has signed a lease for 17,000 square feet of space in downtown Raleigh. The company plans to increase its existing staff by 50% -- or 30 employees. The company currently employs 60 in Raleigh.

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## BitSight Technologies

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Cybersecurity	Expanding	25	\$0	03/29/2017

### Notes

BitSight, a cybersecurity firm headquartered in Boston, is expanding its operations in downtown Raleigh. The company originally entered the Raleigh market last year, opening a small sales office on Glenwood Avenue. BitSight has recently moved into a 9,000 square feet of space that can accommodate plans to double its headcount over the coming months. The company currently employs 25 in Raleigh across sales, engineering, customer service and marketing functions.

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## Legend